

Orla Lucey

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Summary:

I am an MBA student whose focus is Sustainable Business. My experience is in international supply chain management and I have been promoted five times in the last ten years. I have strong leadership abilities and am seeking a decision sciences position within a company which is practicing sustainable business.

Highlights of Qualification:

- MBA in Sustainable Business
- Team and product management
- Forecasting alignment
- Managed virtually
- Strategic operations planning
- Budget planning
- Proven change agent
- Process improvement
- Excellent communication skills

Professional Experience:

Analog Devices Incorporated, 1999-2009

Analog Devices Incorporated (ADI), with revenue of \$2.6 billion in 2008, is a leading global manufacturer of high-performance integrated circuits used in analog & digital signal processing. I gained cross functional managerial experience by holding various positions within the supply chain management (SCM) organization in Europe, Asia and the USA. SCM is the process of planning, implementing and controlling the operations of a company.

Planning Manager; San Jose, California, USA, 2007- 2009

- Led a project management team to execute the sale of a \$90m business unit. Success was achieved by holding regular update meetings, defining project timelines & measuring milestones.
- Accomplished revenue growth of 15% year over year by achieving record 'time to market' release for new products. Ensured new products were on schedule, by holding regular milestone meetings. To ensure that we were meeting critical business and customer dates.
- Reached 90% forecast attainment & 95% on time delivery by directly interfacing with strategic customers including Dell, Microsoft, Sony and Apple.
- Managed multi-national staff of four, one remotely in Singapore.

Senior Vendor Planner; Wilmington, Massachusetts, USA, 2006-2007

- Achieved 95% performance to schedule for a portfolio of more than 2k products by reviewing and addressing exceptions.
- Planned tactical & strategic goals for our supplier, which were accomplished by monitoring and controlling project plans.
- Primary contact with ADI's largest vendor and presented at their senior management meetings in Singapore & Korea. Annual purchasing power of \$36m.
- Managed multi-national staff of three, all remotely in Singapore and Korea.

Demand Manager; Singapore, Singapore, 2005-2006

- Executed business unit revenue plan of \$240m per annum by balancing supply & demand for a portfolio of 20 products.
- Interfaced with key wireless customers based in Asia such as Samsung, LG & Apple, to understand their forecasts and requirements to attain revenue plan goals.
- Managed multi-national staff in USA, Singapore & Korea.

Senior Planner; Wilmington, Massachusetts, USA, 2001-2005

Production Planner; Limerick, Ireland, 1999-2001

Maxell Europe Limited, Senior Planner, 1998-1999

Business Sustainability Experience:

Clean Tech Open, 2009

Clean Tech Open is an organization of leading entrepreneurs, academics, investors and companies. Each year they hold a business plan competition for clean technology startups, working together to accelerate the development of companies focused on clean technology. During the 2009 competition I was a mentor and sustainability fellow to two

different start-up companies, Fenix and PowerZoa. Fenix is developing a new solution for energy storage and distribution while PowerZoa have developed an inventive smart plug. I advised on how to make their companies more sustainable by choosing alternative raw materials and suppliers.

SFSU campus greening, 2009-2010

I am leading a team of three students in an effort to green the SFSU campus. Campus greening projects aim to establish environmentally sustainable practices, helping to save money, improve learning conditions, and increase efficiencies. Accomplishments will include measuring the energy and cost savings after implementing various changes to the facilities of the campus.

Aggregate Purchasing Project, 2009

I am leading a team of two students working with S.F. Bay Area Green Supply Chain Forum and Provident Spend Management in order to provide an analysis of the savings that could be derived from aggregate purchasing. Team is focused on materials and ingredients that are safe, non-toxic, recyclable, and biodegradable.

Education:

Master of Business Management (Emphasis in Sustainable Business) [expected May 2010]

San Francisco State University, San Francisco, California, USA

Certificate in Production & Inventory Management (APICS approved)

Mid Western Business Institute, Limerick, Ireland

Diploma in Material Management and Purchasing,

Dublin Institute of Technology, Dublin, Ireland

Bachelor of Engineering (Mechanical),

National University of Ireland, Galway, Ireland

Accomplishments:

President of SFSU Women in Business, 2009-2010

Secretary of SFSU Net Impact Chapter, 2009-2010

President of Boston Women's Rugby Club, 2003-2005

Treasurer of Roscommon Ladies Gaelic Football Club, 2001-2003

Additional Information:

Member of National Association of Women MBAs

Member of Net Impact

Member of APICS