

Raymond O. Wilkinson II

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OBJECTIVE: Seeking a position in Supply Chain Management or consulting that is challenging and rewarding utilizing my acquired skills and offering opportunity for future professional growth.

EDUCATION: *U.S. Naval Academy*

B.S. in Naval Science, Annapolis, Maryland

HIGHLIGHTS: **Warehouse management, operations and design**

Management systems design, development and implementation

Business development skills

Business account analysis through simulation modeling

Activity based accounting analysis

EMPLOYMENT:

WILLIAMS-SONOMA, INC., San Francisco, CA 2000 to 2010

Facilities Warehouse Manager – Designed installed and operated a corporate warehouse with an inventory of over 120,000 SKU.

A.P.D.S. LOGISTICS, Manteca, CA 1998 to 2000

Business Development Manager – Developed new accounts and improved the profitability of existing accounts.

J&R DISTRIBUTION SERVICES, INC., Stockton, CA 1994 to 1998

Director of Operations – Managed the operation of eight facilities with over 1.3 million sq.ft. and a staff of over 175 employees. Introduced labor and account analysis which resulted in increased profitability and new business growth.

SB DISTRIBUTION SYSTEMS, INC., Morrow, GA 1992 to 1994

Vice-President, Warehouse Operations – Managed the operation of a million sq.ft. public warehouse company with over 80 employees achieving profitability annually.

ACME DISTRIBUTION CENTERS, Inc., Aurora, CO 1983 to 1992

Management Systems Coordinator/ Warehouse Supervisor – Coordinated the operation and development of all warehouse systems pioneering the development of an RF/DC warehouse management system.

U.S. NAVY – U.S. NAVAL AVIATOR

Logistics Officer for a NATO staff in Europe. Decorated Vietnam War veteran.

AFFILIATIONS: **W.E.R.C.** – Warehouse Education Research Council

C.S.C.M.P – Council of Supply Chain Management Professionals